



Doug Schmidt (left), co-owner of North Point Framing and Finish, helps an employee install a window. The Elmore-based company installs a variety of Andersen products.



This deck represents just one of the many projects completed by North Point Framing and Finish. The company also offers home and business remodeling, additions and Andersen window and door installation. PHOTOS COURTESY OF DOUG SCHMIDT

North Point Framing And Finish Fits For General Contracting Needs

BY KERRI RALLS
MIRROR REPORTER

Eleven years ago Doug Schmidt and Jay Mauter combined 36 years of carpentry experience and went into business for themselves.

The result is North Point Framing and Finish, a home remodel and repair business based in Elmore, just 20 minutes east of Maumee on the Ohio Turnpike.

North Point specializes in full service remodeling, custom additions and installation of Andersen products, Schmidt said.

It is a "complete home renovation" and light commercial business, he said.

Schmidt and Mauter strive to bring customers a complete, direct deal.

"We bring projects together from start to finish," Schmidt said.

Both Schmidt and Mauter attended Penta County Vocational School and then worked together doing carpentry work before starting North Point.

They said it was a difficult decision, but they were up to the challenge.

"We learned quickly there was more to owning a small business than doing a job and collecting a check," Schmidt said.

One of their first projects was a structure that other contractors turned down.

Schmidt and Mauter designed, built and installed a building to accept a complex truss system.

"We've always enjoyed doing things that are a little more difficult," Schmidt said.

Schmidt and Mauter have built an entire home, but said the work was too demanding for a two-man crew.

"We chose to stay small and controllable, and stick with additions, remodels and kitchens," Schmidt said.

The men do most of the work themselves, though North Point does hire some subcontractors to complete specific parts of the work.

Most of the subcontractors have been working with North Point for over 10 years.

No matter what work is being done, Schmidt and Mauter oversee every project themselves.

The company offers a one-year guarantee on all labor, in addition to the

manufacturers' guarantees on the products.

"The relationship with our customer is of paramount importance, and that is our main goal," Schmidt said.

That customer relationship begins with design.

North Point works with customers to design the specific remodeling job or addition the customer has in mind.

Then, they work to ensure a timely finish to the project.

For some projects, North Point even gives customers a detailed schedule of what work will be done each day, so the timeline is clear.

They do their best to be prepared, safe, clean and timely, Schmidt said.

Throughout the project, Schmidt, Mauter and company do their best to stay in conversation with clients, a fact that Schmidt said sets North Point apart from other general contractors.

"The biggest thing is the

one-on-one communication," he said.

According to Schmidt, North Point's true specialty is kitchen remodeling and custom cabinet installation.

"A typical kitchen remodel takes about four weeks after the design is done," he said.

Business is steady throughout the year, Schmidt said, and they've built an impressive resume.

They've installed numerous kitchens, built decks

and installed Andersen windows and doors all over Northwest Ohio.

North Point has been behind three large commercial renovations in Elmore, including both the coffee shop Red, White and Brew and the accompanying gift shop, Red, White and Blue.

For more information, contact North Point by phone at (419) 862-3676 or by e-mail at npoint@earthlink.net.

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